

Ice solutions for convenience stores

Offer customer-preferred Chewblet[®] ice... and keep them coming back for more

- 70% of customers prefer Chewblet ice1
- 30% of customers will buy more fountain drinks with Chewblet ice¹
- increase repeat business many customers will drive out of their way for Chewblet ice¹
- "Chewable ice increased beverage sales by 25%" Bill Douglass, CEO of Douglass Distributing, parent company of the Lone Star Food Stores
- smaller chewable Micro Chewblet[™] ice –
 a C-store favorite
- superior drink displacement lowers drink cost
- same drink and coldplate performance as cube ice

Add Chewblet ice to your coffee bar, too

- boost your revenue with iced coffee, a popular and profitable beverage trend
- provide sanitary dispensing of ice and improved traffic flow at the coffee station





¹ Based on customer intercept studies conducted across the United States. Contact Follett for details.

Deliver ice automatically to a dispenser up to 75 ft (23 m) away

- relocate the ice machine under a counter (shown below) or in a back room. Ice is sent through a tube to auto-fill the dispenser.
- improve the look of your beverage station with the ice machine out of view
- perform service and maintenance out of the way of customers



Deliver improved sanitation

Relocating the ice machine from on top of the dispenser allows for a more thorough cleaning of the ice storage area

- eliminates the expense of removing the ice machine for cleaning
- allows full access to clean dispenser without the ice machine in the way

Ice transported to the dispenser through a tube reduces the opportunity for contamination

- ice is manufactured and delivered without any human contact
- ice makes no contact with dirty buckets or other receptacles during transport



Introducing Horizon Elite™

Horizon Elite's new scale inhibiting design produces purer ice while keeping the machine cleaner and lowers the cost of ownership. For more information on Horizon Elite's patented technology visit horizoneliteice.com.

Simplify cleaning and maintenance with Horizon™ series ice machines

- push button cycle cuts ice machine cleaning time in half, makes it easy for in-house personnel to clean
- automatic self-flushing keeps ice machine in top running condition
- advanced auger design eliminates costly bearing and seal inspections required on other manufacturers' nugget ice machines
- reduce the growth of slime and mold by eliminating the open sump found in cube ice machines

Reduce your utility expenses

- use 35% less water than with comparable cube ice machines
- save an average of 20% in electricity compared to similar size cube ice machines
- choose from our large selection of ENERGY STAR® certified models
- all models meet 2018
 Department of Energy mandatory energy efficiency standards

Buy one Horizon series ice machine – do the work of two with Ice Manager™

- utilize the full production capacity of a single Horizon series ice machine by filling two dispense points
- automatically deliver ice to where it's needed most fill your fountain during the day, then fill a bin at night
- save on equipment costs, operating costs and space



Increase your profit on bagged ice with Ice Pro™

- fast payback by reducing the cost of bagged ice from around \$1 to less than \$0.25 for a 7-10 lb bag
- fast, easy and ergonomic fill most merchandisers in 15 minutes
- self-contained, hands free dispensing system minimizes the potential for ice contamination
- eliminate the environmental impact of transporting ice
- take control of your ice supply no more waiting on weekly deliveries





Ice Pro can pay for itself in less than 2 years!

- the more bags you sell, the faster you see a return on your investment
- you can get an even faster return if you already own an ice machine or merchandiser

sales per week			payback
300) bags		1 year
200) bags		2 years
100) bags		3 years

Calculate your payback online – www.follettice.com/payback

Create an upscale fountain area with Vision™ ice and beverage dispensers

- low profile maximizes your merchandising opportunities
- integrate with a Chewblet ice machine for automatic-fill island or undercounter installations
- single or dual-sided models with up to 12 valves on each side optimizes throughput



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